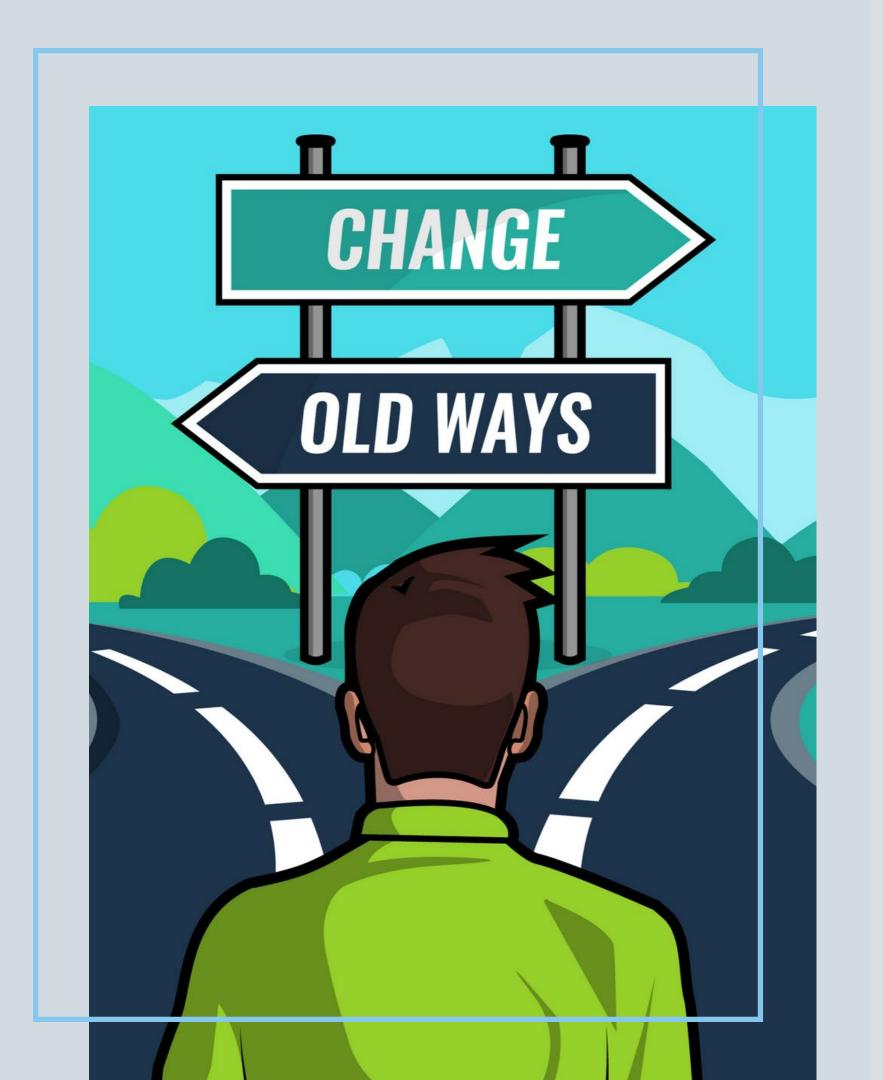




HOW EFFECTIVE LEADERS DEAL WITH CHANGE



WHAT ARE SOME OF THE MAIN REASONS FOR CHANGE





Whatare some of the things that can change?



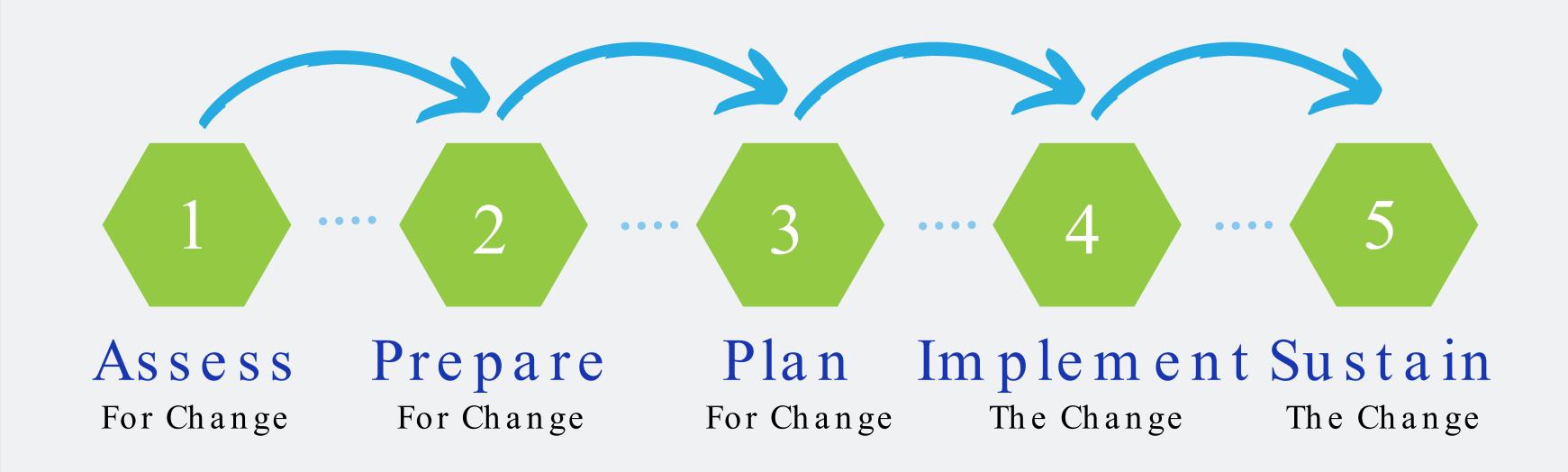
TYPES OF CHANGE

"It's easier to change the change, than it is to change the culture"

INCREMENTAL VS TRANSFORMATIONAL

CHANGE MANAGEMENT







Anyone
at any level
can be a
CHANGE LEADER

INFLUENCE TRUST

COMMUNICATE

AGILE

MOMENTUM

MOTIVATE



OVERCOME BARRIERS

TAKE RISKS

SET VISION

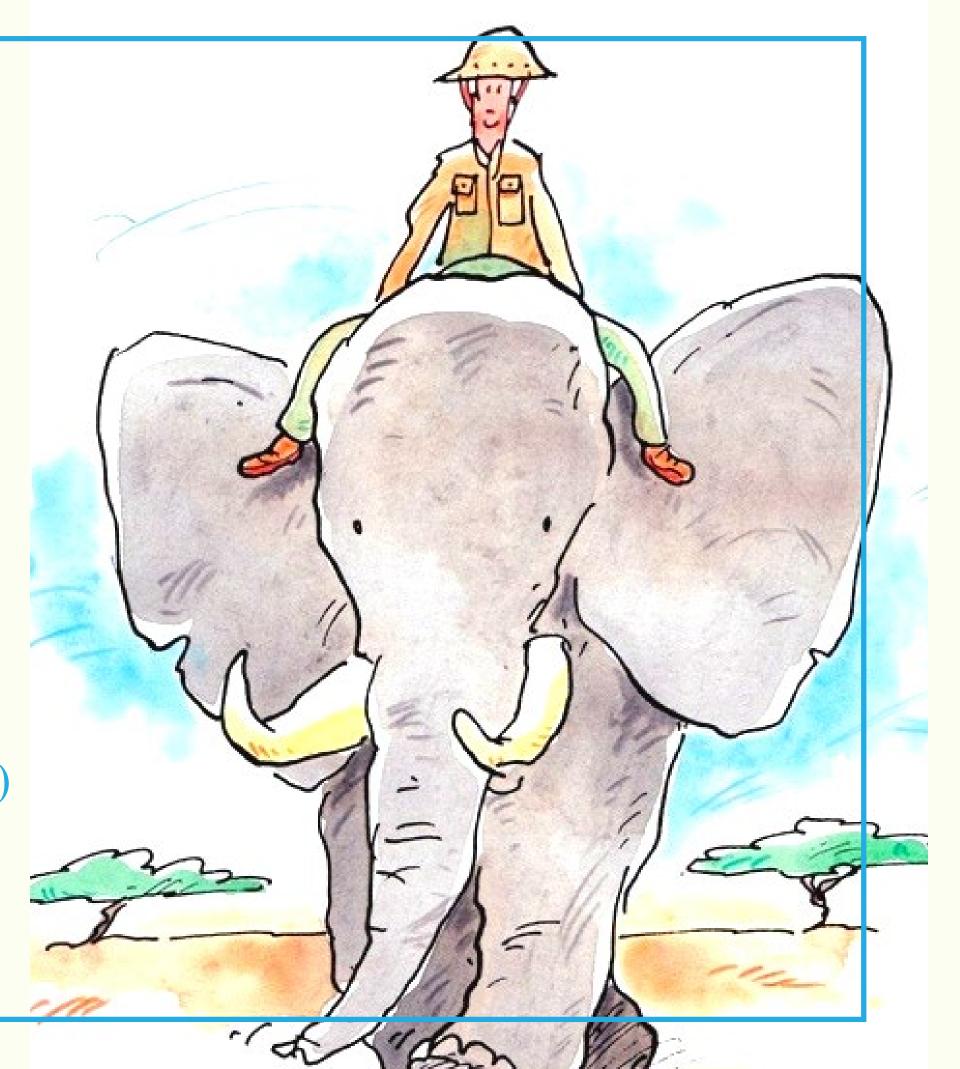
CORE SKILLS OF CHANGE LEADERS

ALL YOU HAVE TO DO IS LEAD FROM WHERE YOU ARE!



FOSTERING CHANGE

DIRECT THE RIDER(THINK & PLAN)
MOTIVATE THE ELEPHANT (EMOTION)
THE PATH (DIRECTION)







The business changes. The technology changes. Team members change. The problem isn't change, per se, because change is going to happen. The problem rather, is the inability to cope with the change when it comes.



"BUT WE'VE ALWAYS DONEIT THIS WAY"

Why is change resisted and how to deal with resistance?







f not ME then WHO? f not NOW then WHEN?



INITIATE CHANGE

TOP 10 WAYS

Even if you aren't in

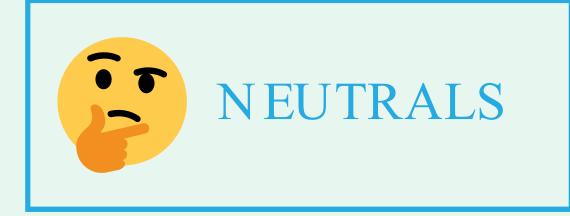
charge

How to approach stakeholders









Maintain Agreement/Trust

Maintain Agreement Increase Trust

Determine Agreement and Level of Trust







Shifting Agreement & Increasing Trust

HIGH

FELLOW TRAVELERS

(High Agreement/Low Trust)

ALLIES

(High Agreement/High Trust)

NUETRALS

(Unknown Agreement/Trust)

ADVERSARIES

(Low Agreement/Low Trust)

OPPONENTS

(Low Agreement/High Trust)

LOW

HIGH

TRUST



"Leaders are - by definition change makers. When you are called to lead, you are called to advance, move forward, and improve a situation."

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